Policy-to-Rule Translation Cheat Sheet

Converting Plain English Policies to Automated Rules

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The Translation Framework

Every business policy can be converted to an automated rule using this pattern:

WHEN [trigger event]
IF [conditions are met]
THEN [action to take]
ELSE [alternative action]

Common Policy Translations

1. Expense Approval Thresholds

Policy (Plain English): > "Expenses under \$500 can be approved by any manager. Expenses \$500-\$5,000 need director approval. Anything over \$5,000 needs CFO approval."

Automated Rule:

WHEN expense submitted

IF amount < 500 THEN route to manager

IF amount >= 500 AND amount < 5000 THEN route to director

IF amount >= 5000 THEN route to CFO

2. Receipt Requirements

Policy: > "All expenses over \$25 require a receipt."

Automated Rule:

WHEN expense submitted

IF amount > 25 AND receipt_attached = false

THEN flag for review, notify submitter

ELSE approve for processing

3. Vendor Payment Terms

Policy: > "Pay vendors within terms. Prioritize vendors offering early payment discounts."

Automated Rule:

```
WHEN invoice received

IF discount_available AND discount_deadline > today

THEN flag as priority payment

IF due_date <= today + 7 THEN add to payment batch
```

4. Travel & Entertainment

Policy: > "Meals with clients are reimbursable up to 75/person. Team meals during travel up to 50/person."

Automated Rule:

```
WHEN meal expense submitted
IF category = "client entertainment"
   IF amount/attendees > 75 THEN flag for review
IF category = "team meal" AND has_travel_flag
   IF amount/attendees > 50 THEN flag for review
```

5. Duplicate Detection

Policy: > "Prevent duplicate payments to vendors."

Automated Rule:

```
WHEN invoice submitted

IF vendor + amount + date matches existing invoice

THEN block payment, alert AP team
```

Implementation Checklist

Document all current policies in plain English
Identify trigger events for each policy
Define specific conditions and thresholds
Map to automation actions (approve, flag, route, notify)
Test rules with sample transactions
Monitor and refine based on exceptions

Tools for Automation

Tool	Best For
n8n	Workflow automation, API integrations
QuickBooks Rules	Basic transaction categorization
Zapier	Simple if-then automations
Custom Scripts	Complex multi-step logic

Need Help Translating Your Policies?

ProjectBits specializes in converting manual policies to automated workflows.

 $\textbf{Free Assessment}: \ calendly.com/donlovett$

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